




EXCEL CELL ELECTRONIC CO.,LTD.

2018 First Quarter
Earnings Conference

May 10,2018



Agenda

- Applications
 - 1Q2018 Financial Results
 - Q&A
- 



Applications

Industrial Control / Instrument Equipment

Consumer Electronic and Household Electronic

Automotive Electronic Industry

Lead Frame

Stepping Motors



Electromechanical Components



Switches



Relays



Connectors



Terminal Blocks



Resettable Fuse

Industrial Control / Instrument Equipment

Programmable Logic Controller / CNC controller



Industrial Control / Instrument Equipment

- **Industrial PC(Human Machine Interface) / POS system**



Industrial Control / Instrument Equipment

Robot Control / Robot Arm



Consumer Electronic and Household Electronic

Smart HVAC System



Consumer Electronic and Household Electronic

Kitchen Appliance / Home Appliance Electronic



Automotive Electronic Industry

Driving Recorder & Navigation



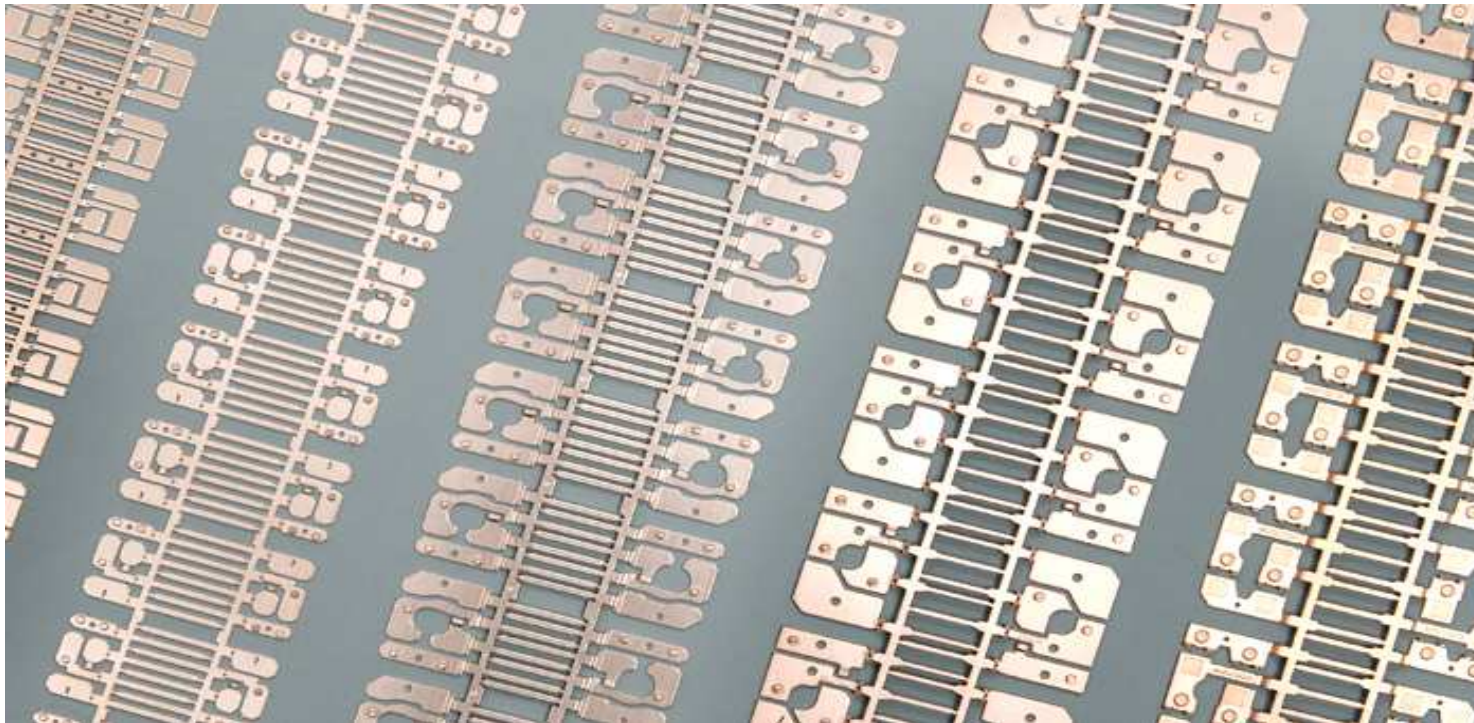
Automotive Electronic Industry

Automobile safety / In-car Entertainment



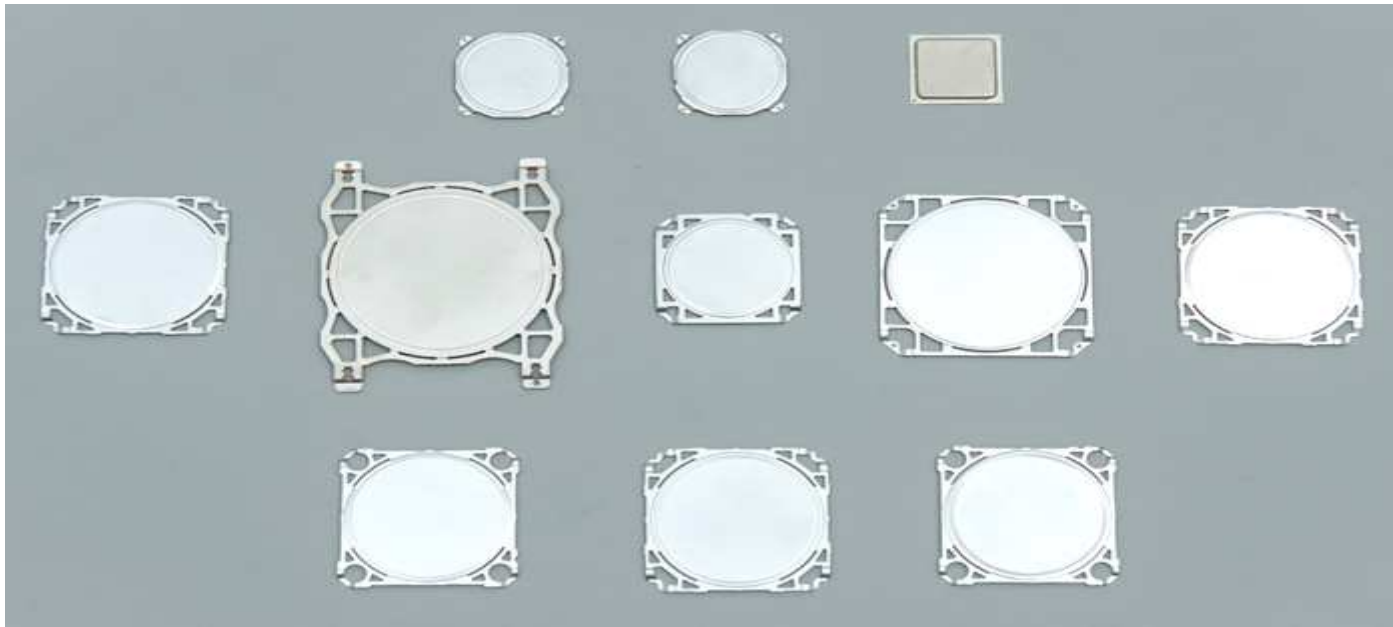
Lead Frame of Semiconductors for Discrete Devices / Integrated Circuit

- applications include signals, voltage regulation, voltage amplification, switch, and other functions.



Heat Spreader for BGA

- We have developed various types of heat spreaders upon various specifications required by market needs. We can also provide high precision heat spreaders with various plating layers to respond to different requirements of surface treatments.





Stepping motor

- application in Printer, Scanner, Multi-function printer, Label printer and Receipt printer.





1Q2018 Financial Results

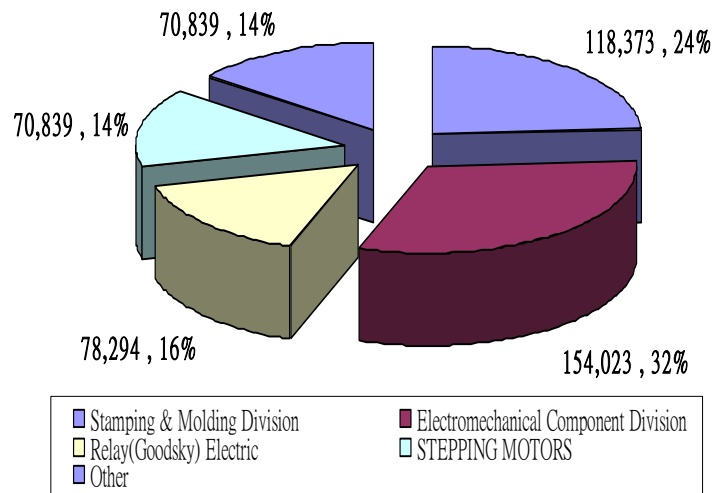


EXCEL CELL ELECTRONIC CO., LTD
Consolidated Statements of Comprehensive Income -YoY

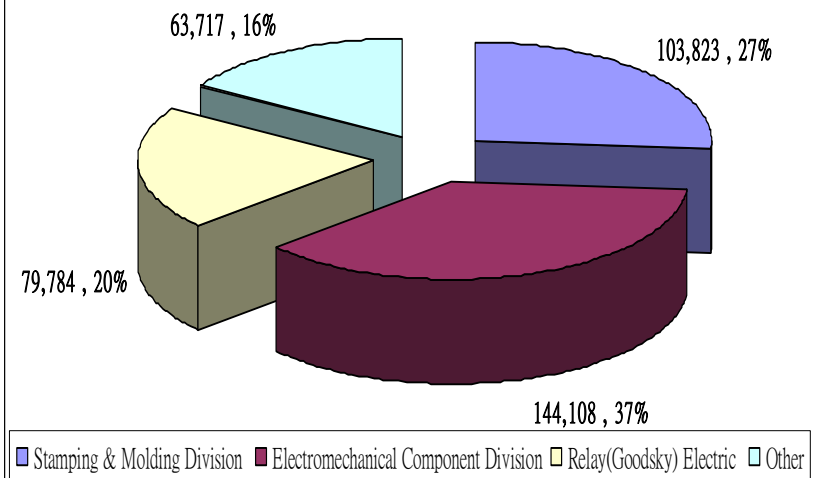
unit:NT thousands

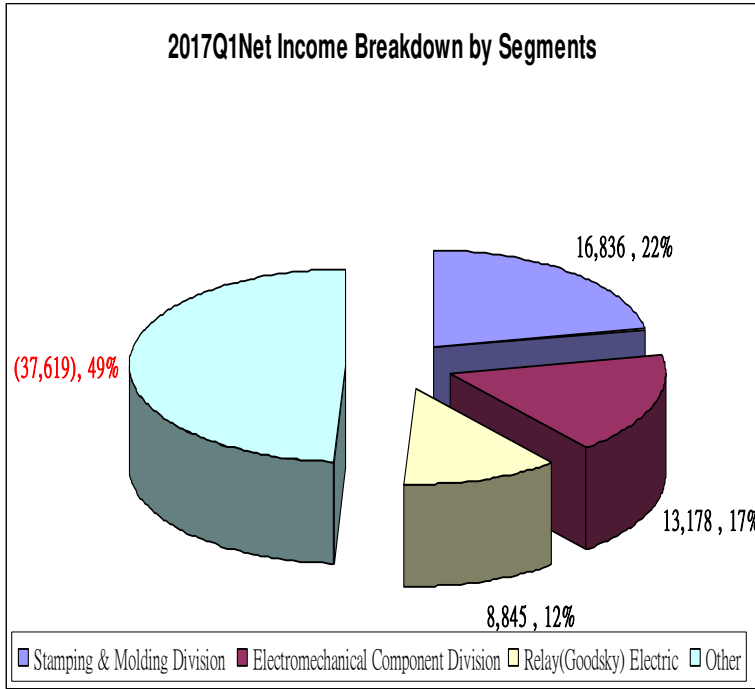
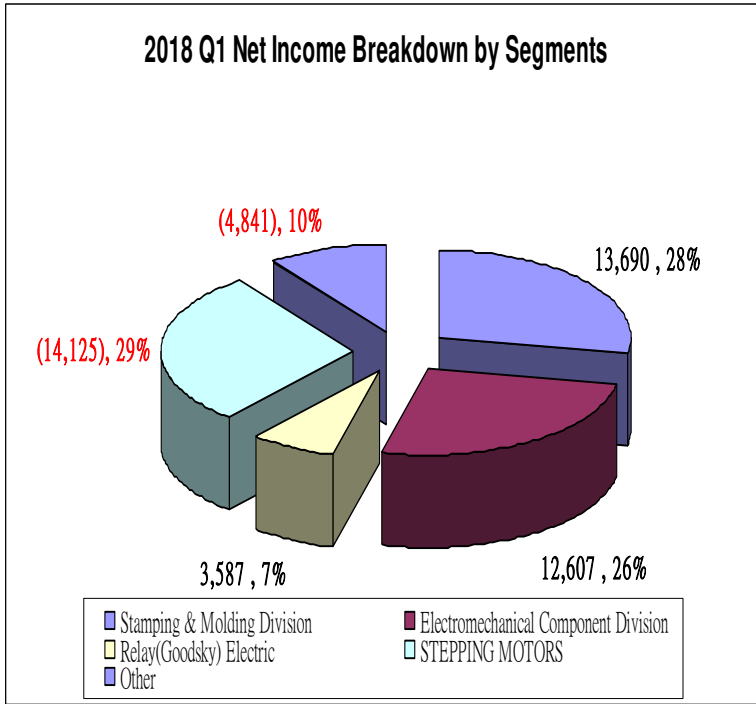
Item	2018 Jan~Mar	%	2017 Jan~Mar	%	Change AMT	Change %
Net Operating Revenues	423,237	100.00	391,432	100.00	31,805	8.1
Cost of Good Sold	310,698	73.41	276,890	70.74	(33,808)	12.2
Gross Profit	112,539	26.59	114,542	29.26	(2,003)	(1.7)
Operating Expenses	76,485	18.07	69,913	17.86	(6,572)	9.4
Operating Income	36,054	8.52	44,629	11.40	(8,575)	(19.2)
Net Non-Operating Income and Expenses	(19,960)	(4.72)	(43,389)	(11.08)	23,429	(54.0)
Net Income before Tax	16,094	3.80	1,240	0.32	14,854	1,197.9
Income Tax Expense	3,623	0.86	1,118	0.29	(2,505)	224.1
Net Income	12,471	2.95	122	0.03	12,349	10,122.1
Net Income Attributable to the Stockholders of the Parent	12,430		436		11,994	2,750.9
EPS(NTD)	0.11		-			

2018Q1 Sales Breakdown by Operating Segments

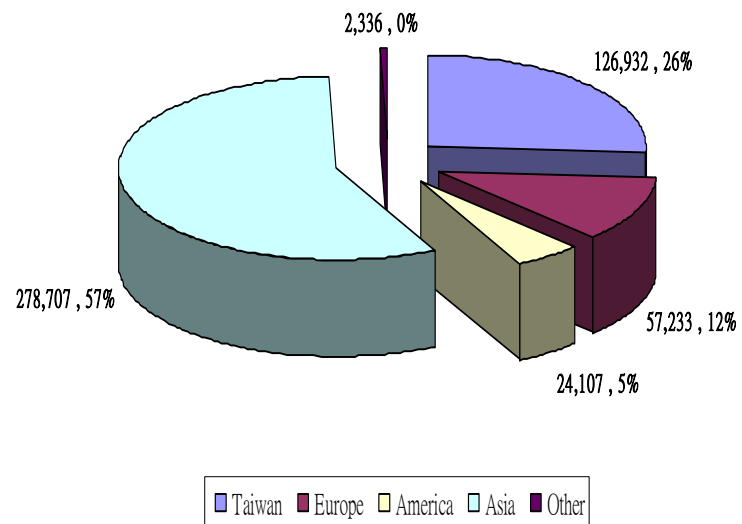


2017Q1 Sales Breakdown by Operating Segments

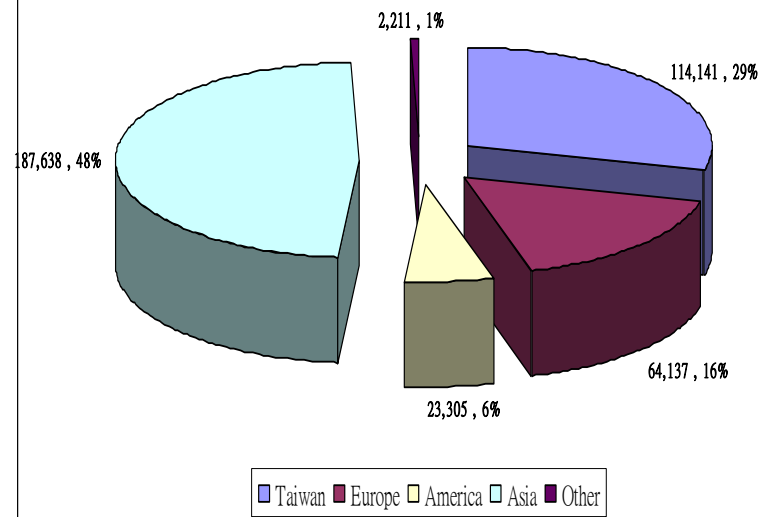




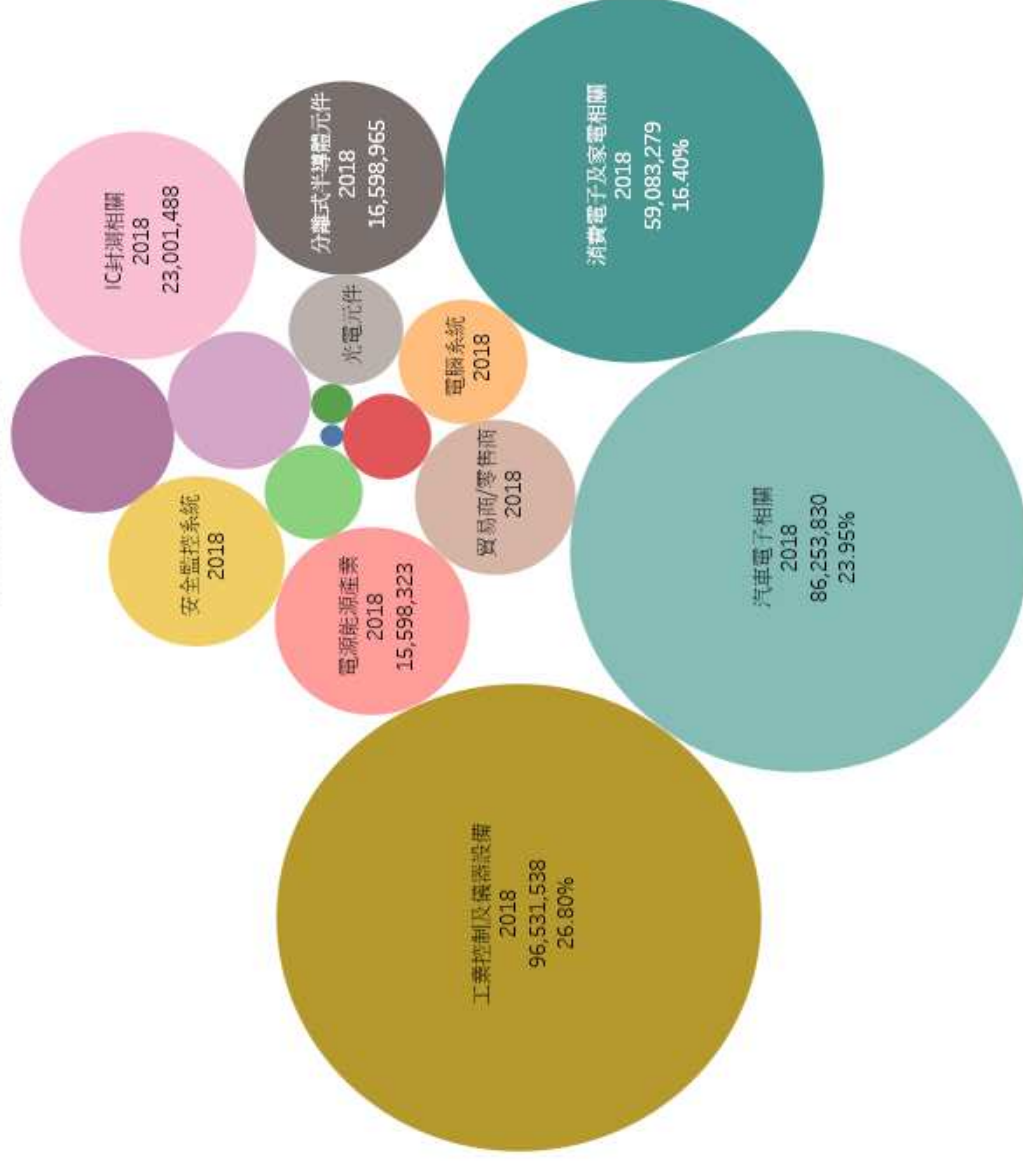
2018 Sales Breakdown by Geography



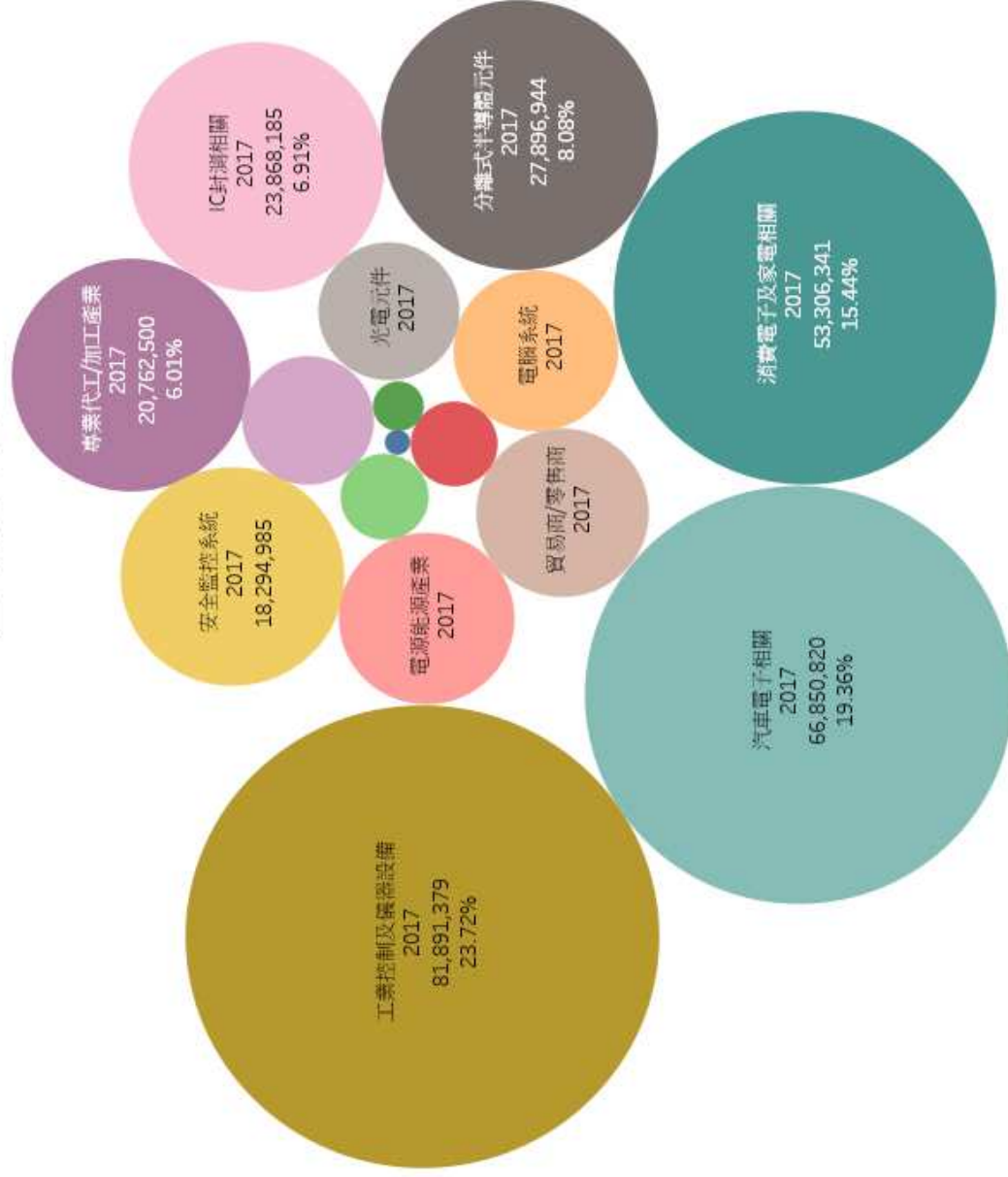
2017 Q1 Sales Breakdown by Geography



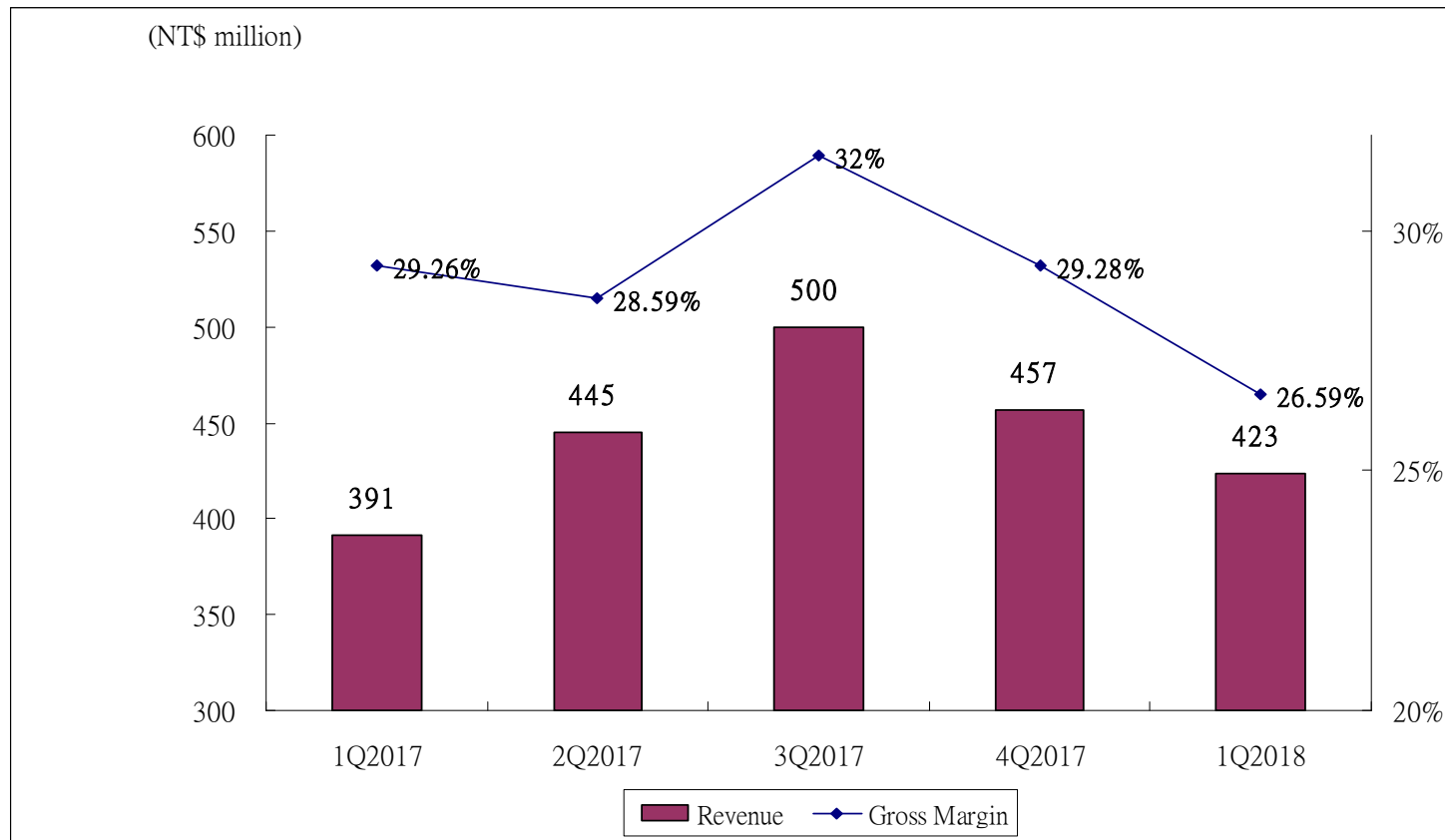
2018Q1產業別分析



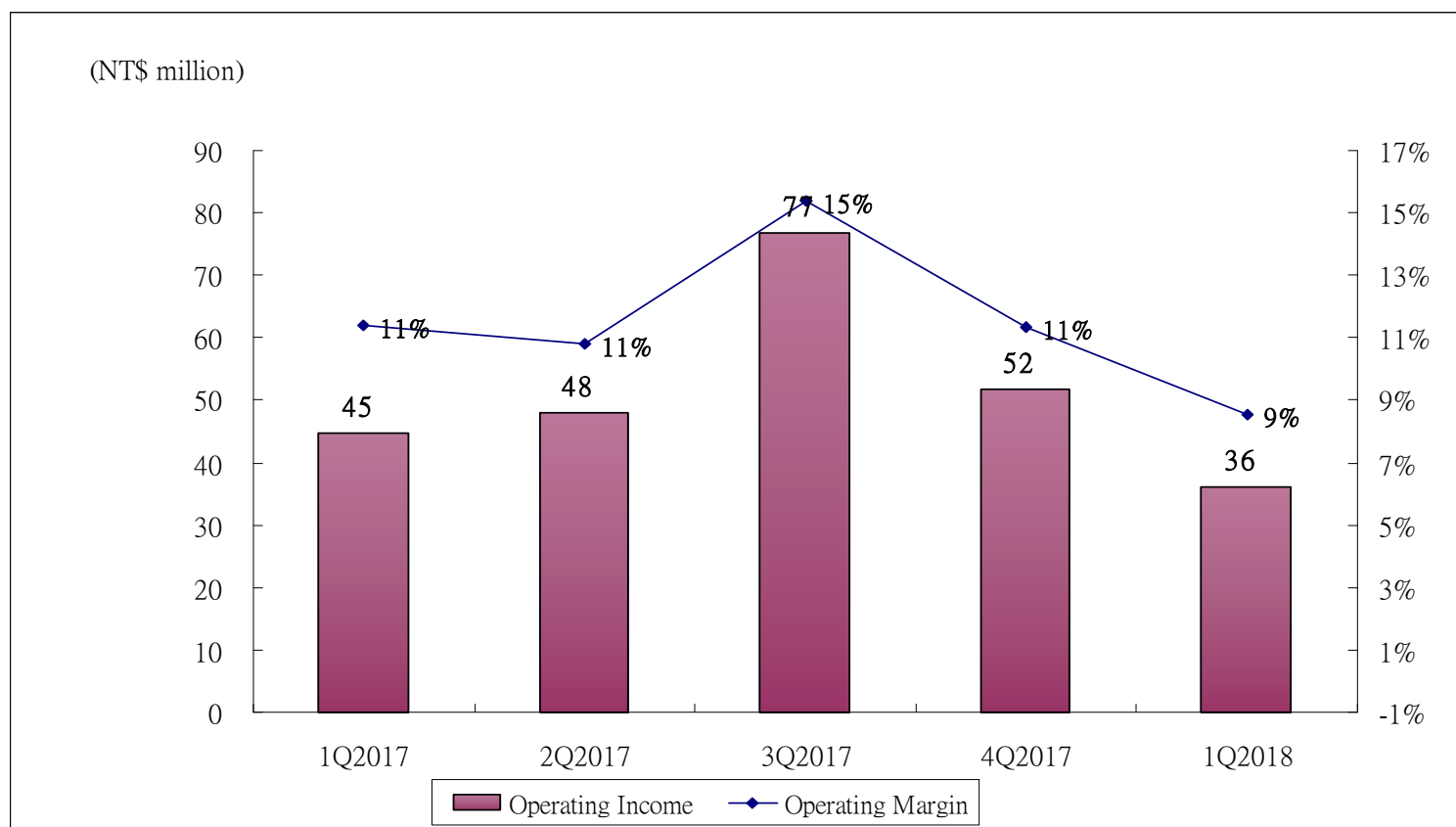
2017產業別分析



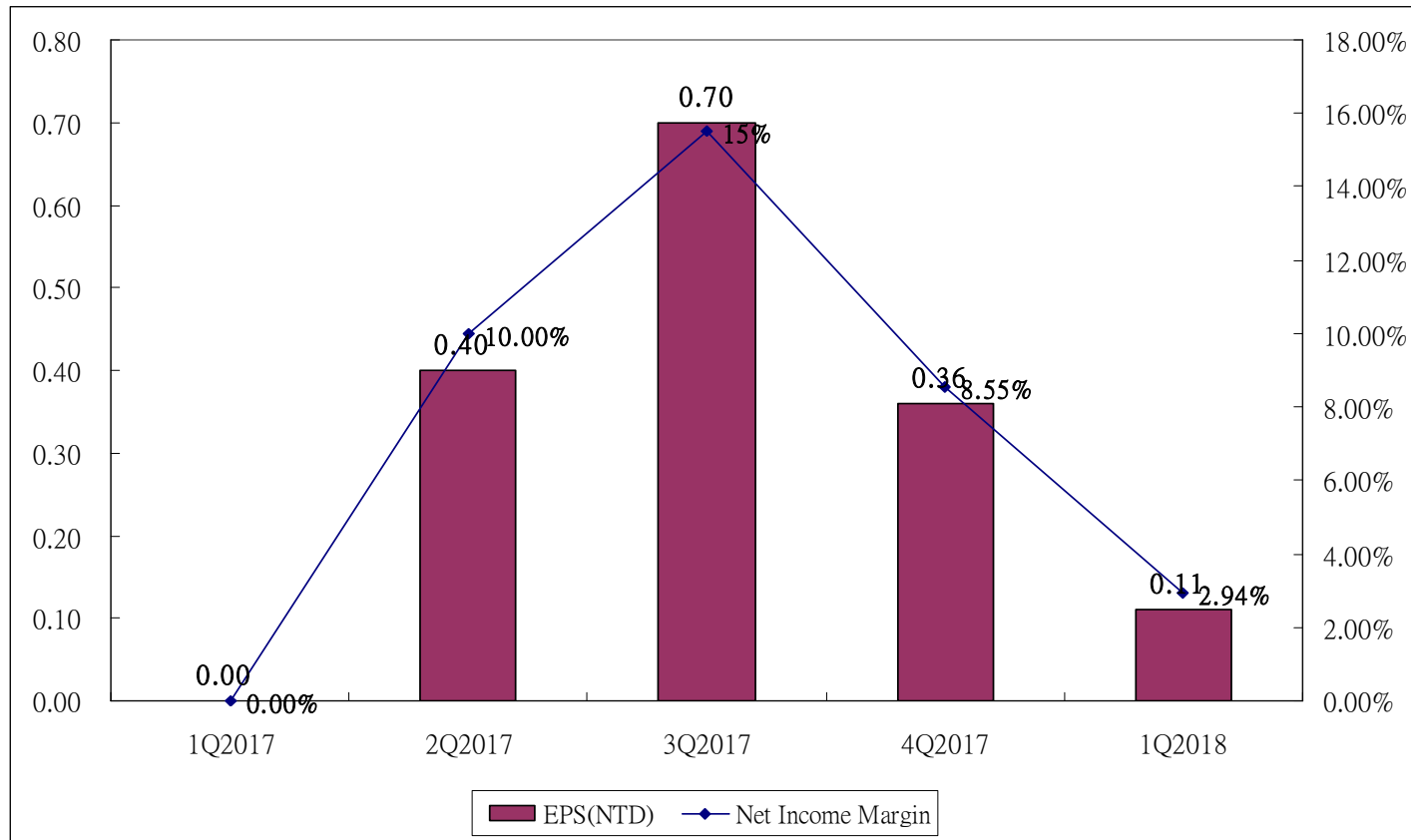
Revenue & Gross Margin



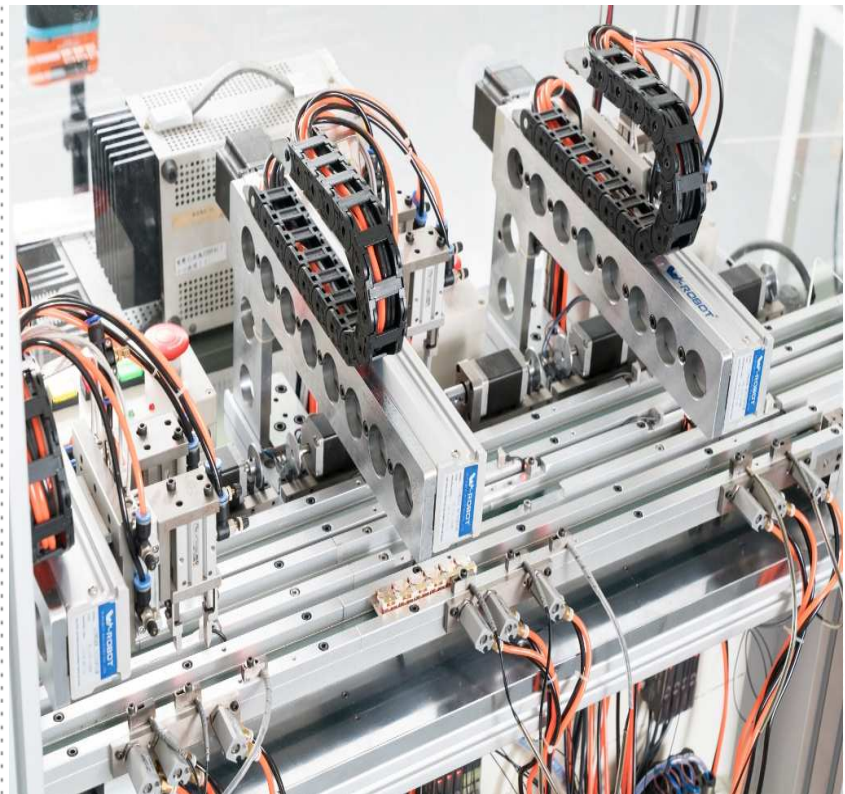
Operating Income & Operating Margin




EPS& Net Income Margin




Automatic is the gateway to success





Q & A



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Thank you!
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