



百容電子股份有限公司

2020年第一季法人說明會

Date: 2020. 05. 08



Agenda

- 公司簡介
- 產業應用
- 2020年第一季營運成果
- Q&A



公司簡介



Our History

1980

1990

2000

2005

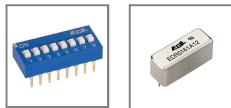
2016

2020



1981

百容電子 創立
資本額NT\$ 300萬



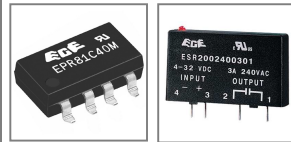
1983

程式開關
磁簧繼電器



1990

端子台



1997

光耦、固態繼電器



1999

台灣股票市場上櫃



2001

台灣股票市場上市



2001

保險司與微動開關



2004

半導體導線架



GOODSKY

2005

合併國興電工



機械式繼電器



2016

工業控制開關

NEOCENE

2018

取得碧茂科技



步進馬達

EXCEL CELL ELECTRONIC CO., LTD.



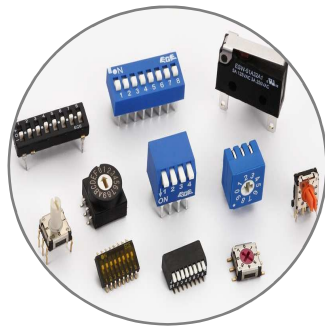
Corporate Products

ECE Brand / Goodsky Brand for mechanical relay



Relay

- Mos relay
- Solid State relay
- Reed relay
- Reed Sensor
- Mechanical relay



Dip Switch

- Dip switch
- Rotary switch
- Slide switch
- Micro switch



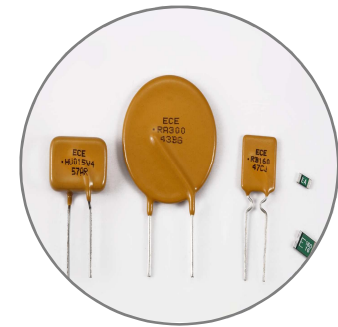
Terminal block

- Eurostyle
- Plug in
- Screwless
- High Power
- Wire to PCB
- Wire to Wire



Connector

- FPC
- Board to wire
- Board to board
- I/O & Battery
- Machine pin socket
- USB / EPJ / Others



Resettable Fuse

- Radial Leaded
- Axial Leaded
- Surface Mount



Corporate Products

ECE Brand / NEOCENE Brand for stepping motor



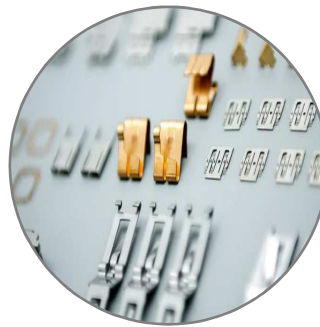
Inductor

- Inductor
- Beads
- Power choke



Stamping

- Lead Frame for
- Discrete devices
 - Integrated Circuit
 - Photoelectric Products



Stamping

- High precision electronic components



Stepping motor

- OD: 15~55mm
- Step Angle: 1.8~18°
- Shaft OD: 1.5~6.35Ø



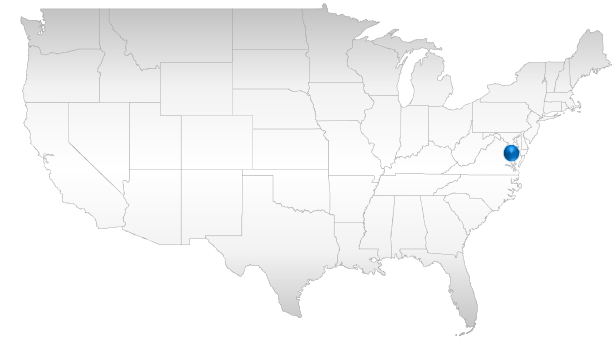
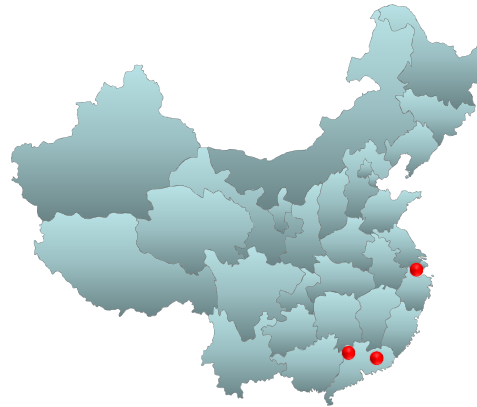
Industrial Control Switch

- Pushbutton type
- Selector type
- Emergency type



Our Location

■ Floor space



Taiwan

- Headquarter
- Factory 1 9,000 m²
- Factory 2 4,000 m²
- Factory 3 8,500 m²
(27,000 m² in the future)
- Taipei office

China

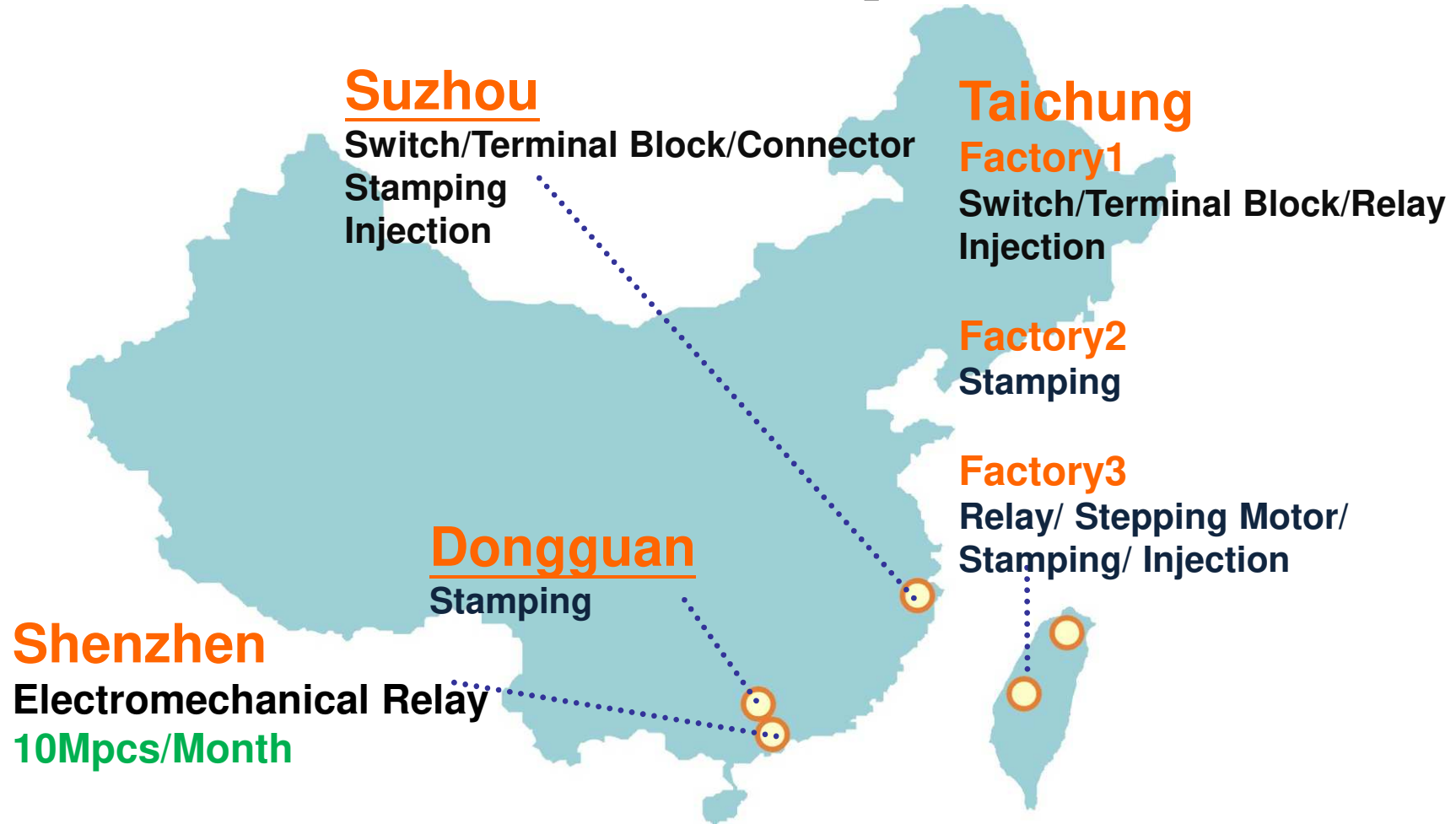
- Suzhou factory 24,700 m²
- Dongguan factory 10,000 m²
- Shenzhen factory 27,000m²

U.S.A.

- USA office / warehouse in NJ



Production Capabilities





產業應用



工業控制 / 儀器設備



安全監控系統



消費電子及家電相關



電源能源產業



光電產業



汽車電子相關



電腦及週邊

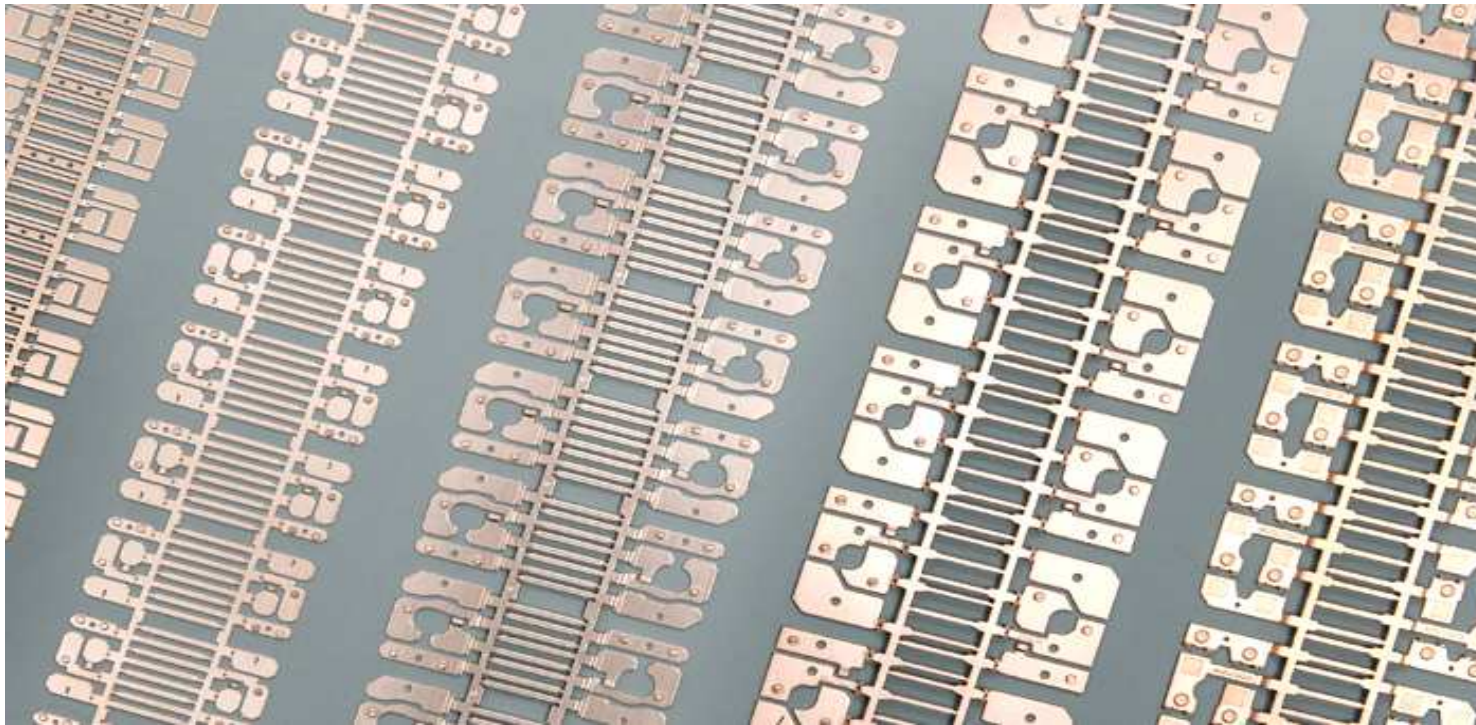


網路及通訊



產業應用-半導體導線架-分離式元件

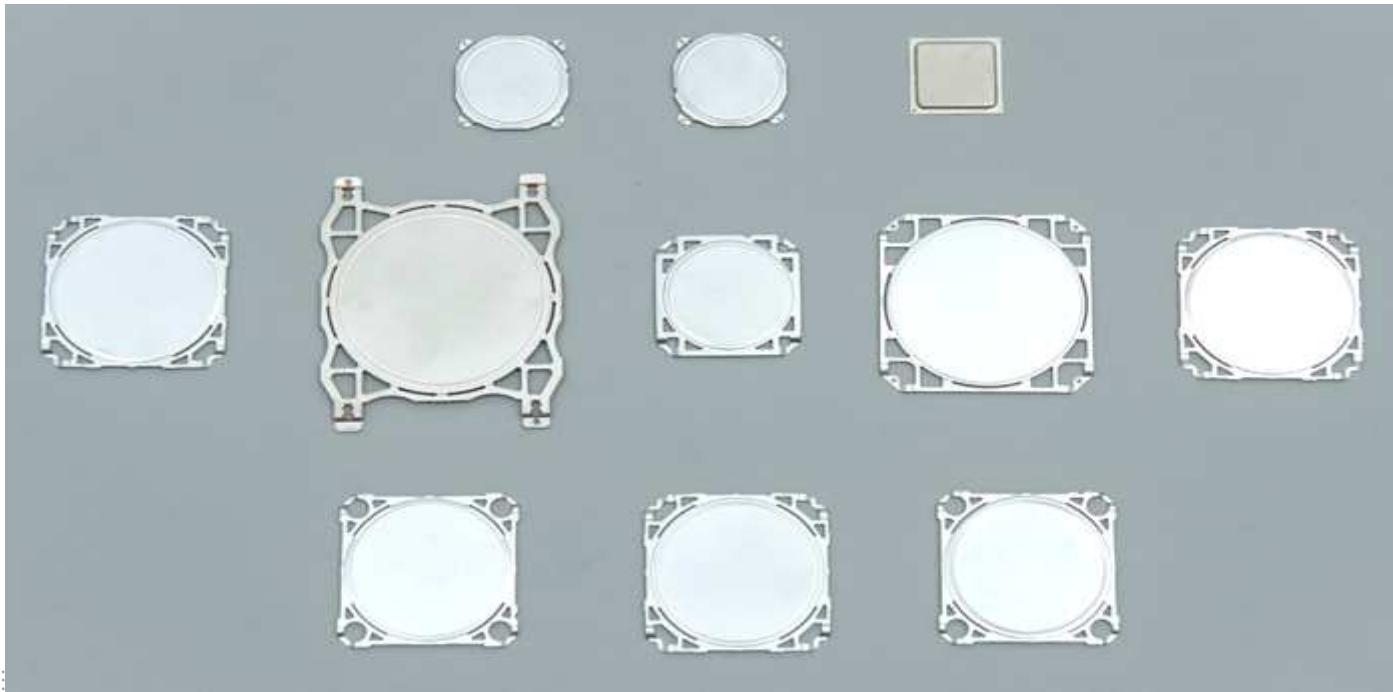
- 半導體導線架-分離式元件，用於信號、穩壓、放大、開關及其他功能。供應於汽車及各式電子組件中。





產業應用-BGA用均溫片

- BGA用均溫片，依不同的產品規格，百容電子開發符合市場需求之均溫片，並針對不同表面處理需求，提供不同電鍍層之精密均溫片





產業應用-步進馬達

- 步進馬達具有無刷結構，較傳統馬達可靠性高；易於啟停和反轉，動態回應快；停止時能夠自鎖，保持轉矩等。
- 應用範圍：3D列印、太陽能發電、汽車馬達應用、辦公自動化、工廠自動化、醫療器械、計量儀器、銀行ATM設備、娛樂設備、通信設備等。



Customer Base



Distributors among 40 countries

EXCEL CELL ELECTRONIC CO., LTD.



2020年第一季營運成果



百容電子股份有限公司

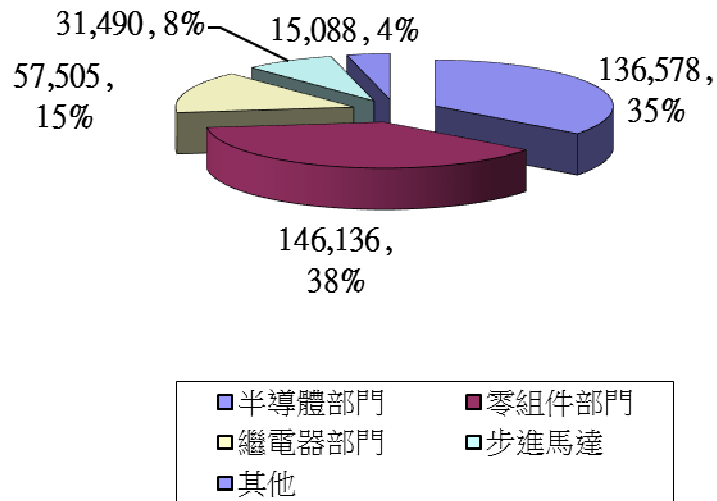
合併綜合損益表

項 目	單位：新台幣仟元					
	2020. Q1	%	2019. Q1	%	增(減)金額	增(減)率%
營業收入淨額	386,797	100.00	451,588	100.00	(64,791)	(14)
營業成本	308,295	79.70	361,281	80.00	(52,986)	(15)
營業毛利	78,502	20.30	90,307	20.00	(11,805)	(13)
營業費用	80,848	20.90	90,848	20.12	(10,000)	(11)
營業利益	(2,346)	(0.61)	(541)	(0.12)	(1,805)	334
淨營業外收入	75,244	19.45	83,172	18.42	(7,928)	(10)
稅前損益	72,898	18.85	82,631	18.30	(9,733)	(12)
所得稅費用	5,178	1.34	18,848	4.17	(13,670)	(73)
本期淨利(損)	67,720	17.51	63,783	14.12	3,937	6
歸屬母公司淨利	67,652		63,663		3,989	6
EPS	0.61		0.58			

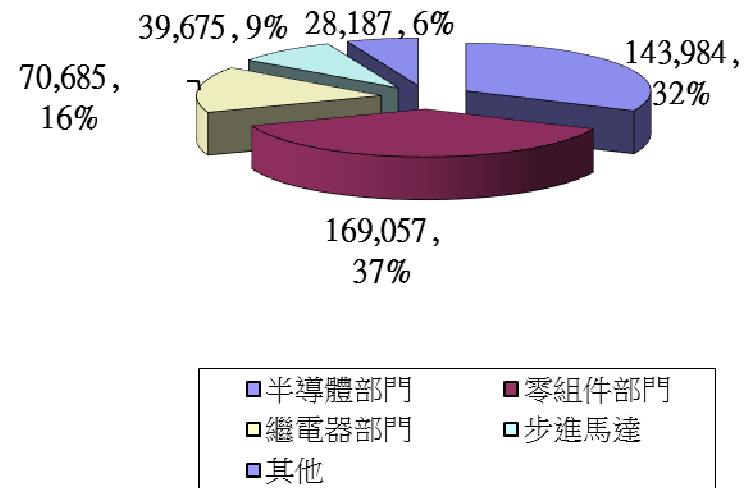


部門別營收

2020年第一季部門別營收分佈



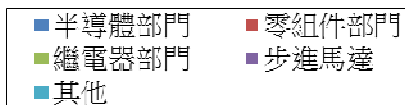
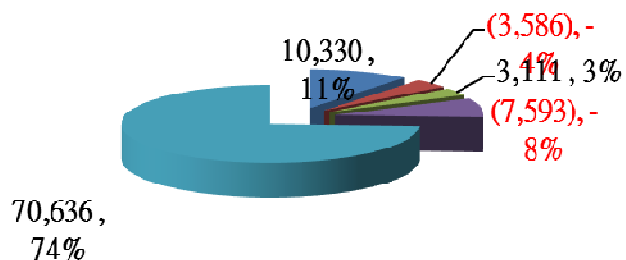
2019年第一季部門別營收分佈



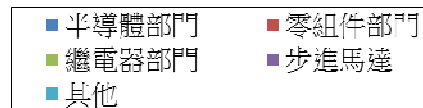
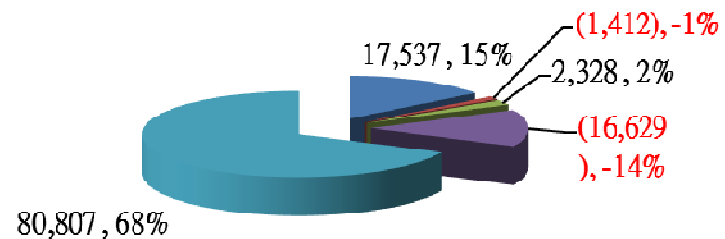


部門別損益

2020年第一季部門別(損)益



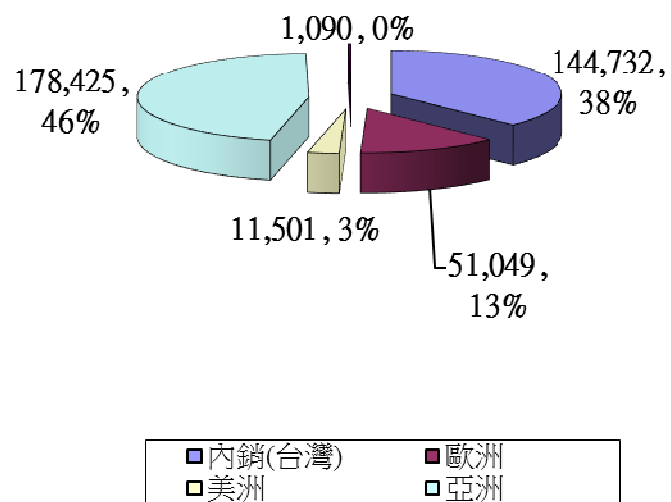
2019年第一季部門別(損)益



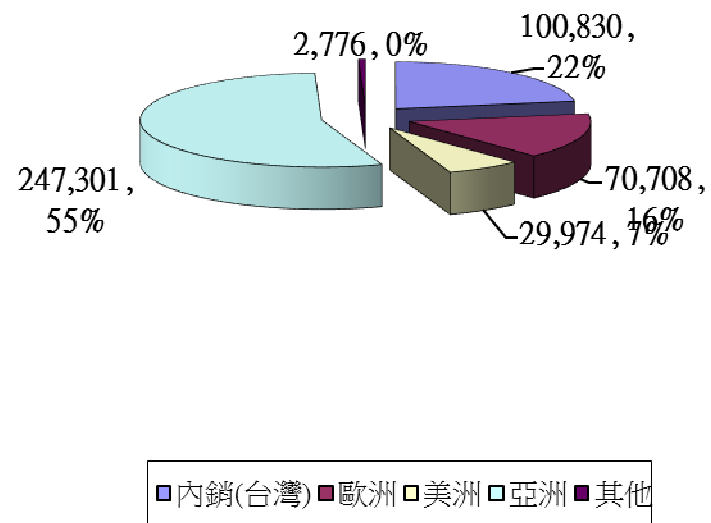


區域別營收

2020年第一季集團營收區域分佈

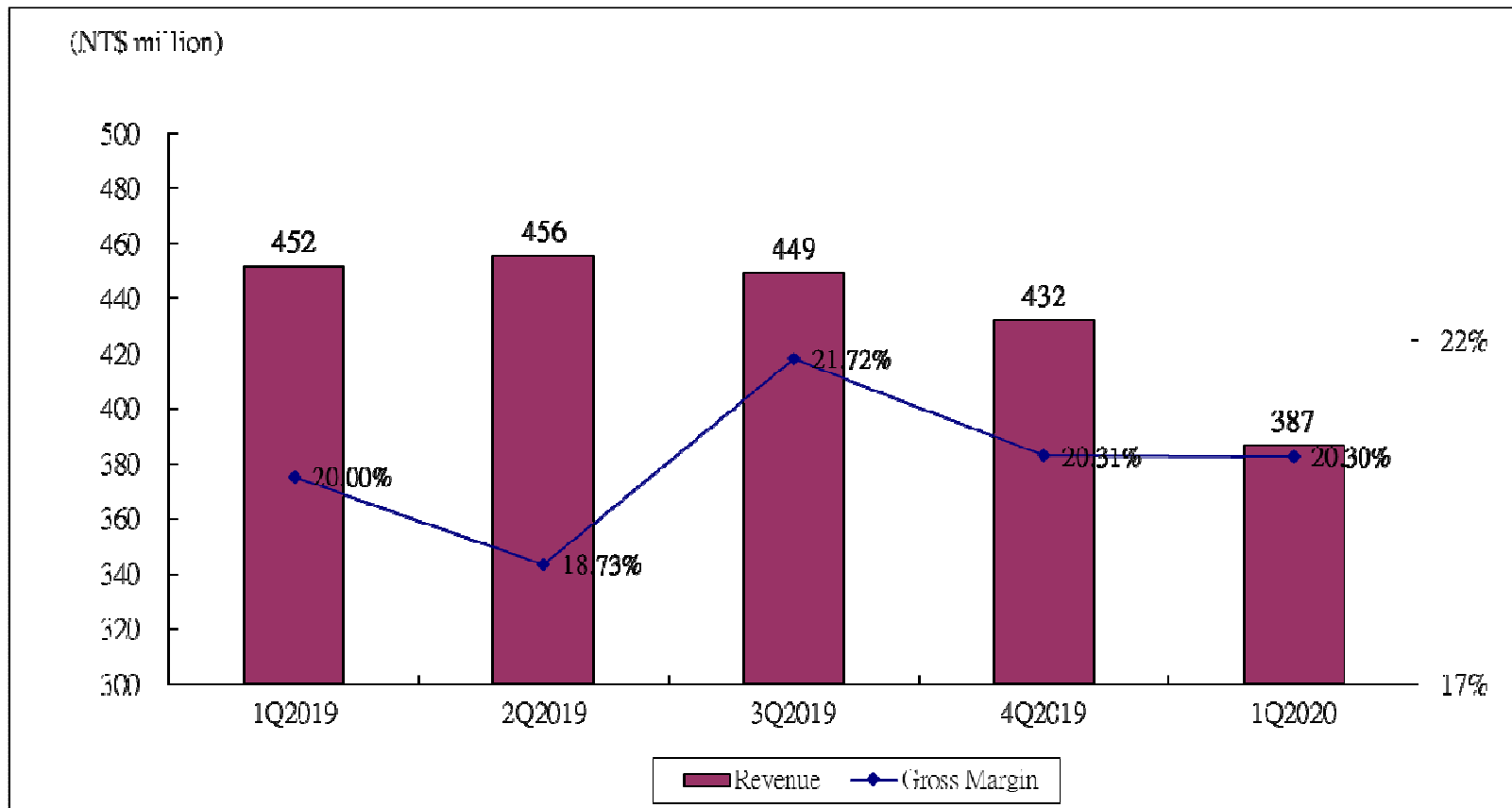


2019年第一季集團營收區域分佈



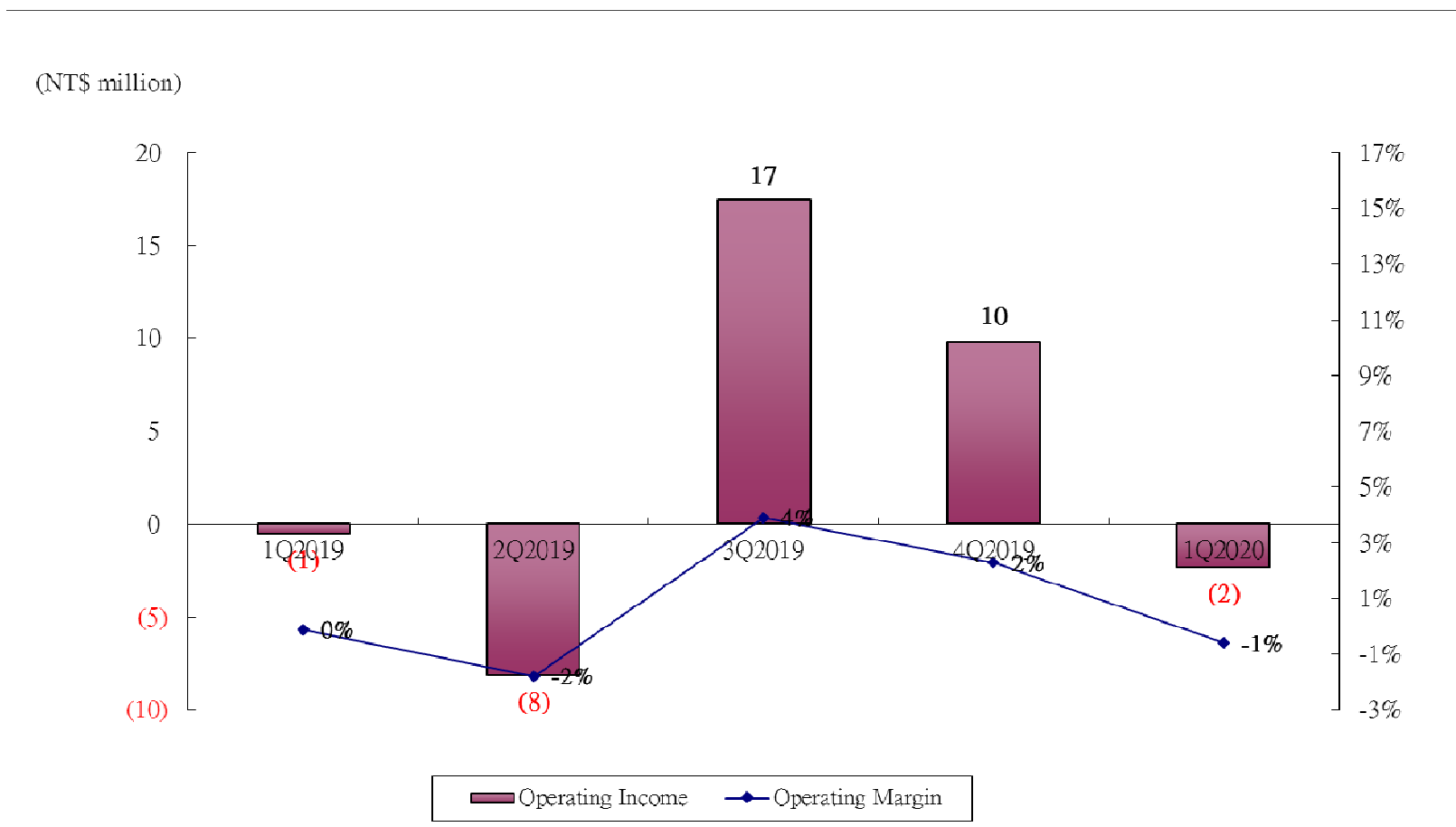


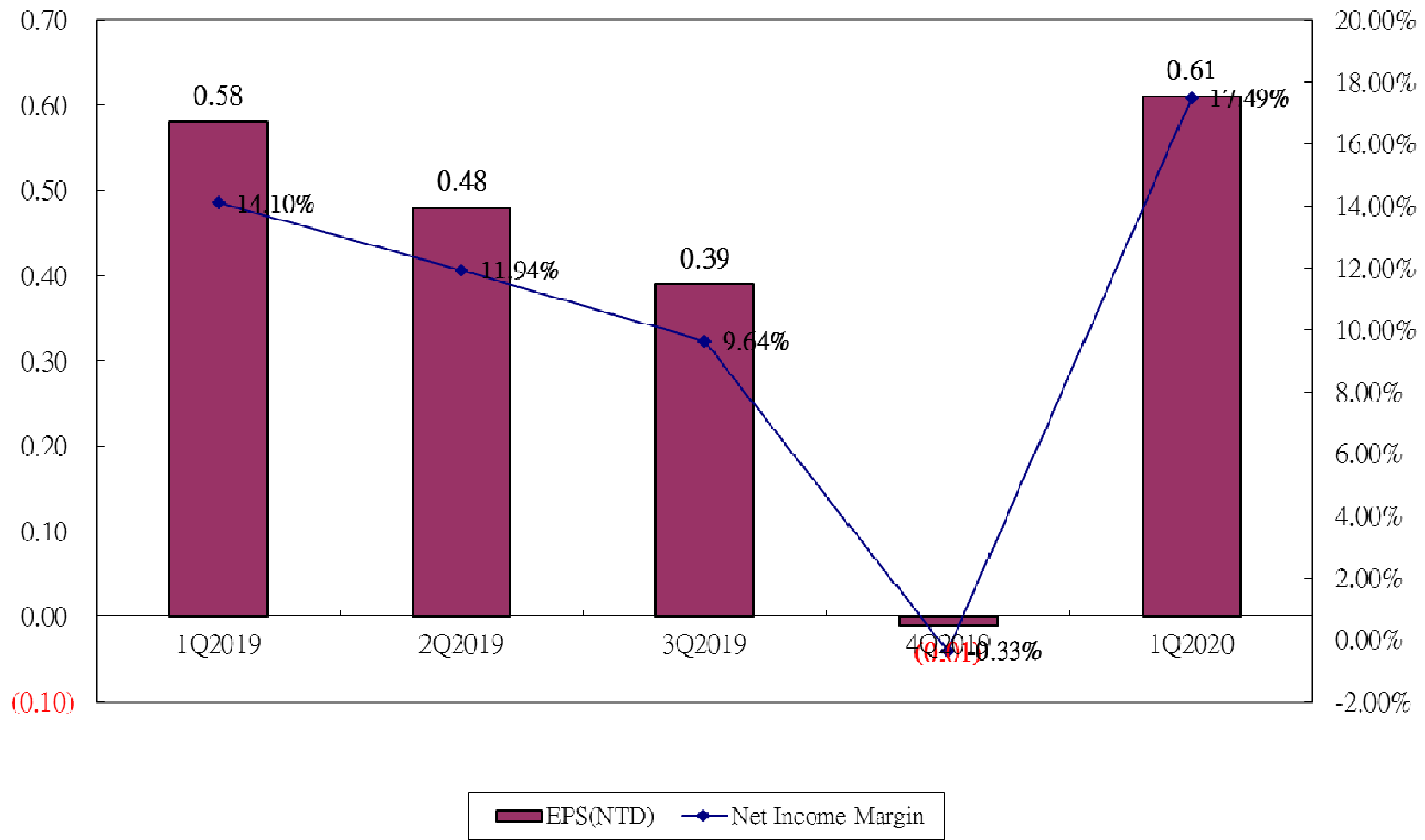
營業收入&毛利率





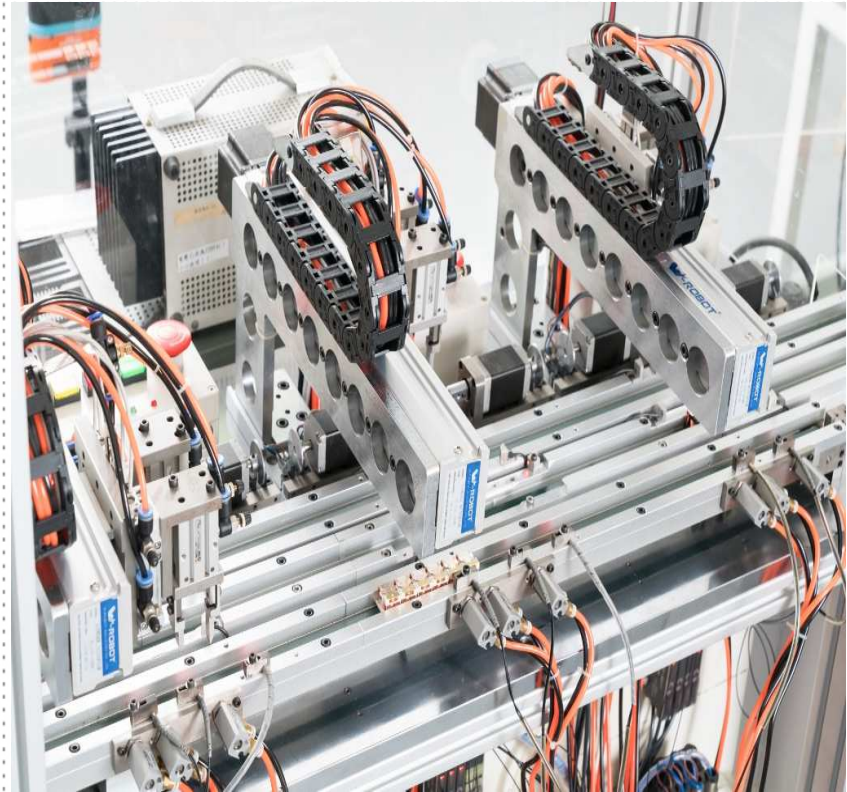
營業淨利&營業淨利率







Automatic is the gateway to success



EXCEL CELL ELECTRONIC CO., LTD.



Q & A



Thank you!

A close-up photograph of a hand holding a blue ballpoint pen, writing the words 'Thank you!' in blue cursive on a white surface. The pen is positioned at the end of the word 'you!'. A faint, semi-transparent 'ECE' logo is visible in the background behind the text.